

## Australia Post and Qantas supersize dedicated air-freight partnership

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"We're delighted to be able to offer local businesses access to the best value delivery service in the market; a fully integrated eCommerce and logistics network in the sky and on the ground," Mr Black said.

"This new aircraft is the largest type of freighter aircraft operating scheduled services in Australia and gives us greater capacity and flexibility. This is great news for customers, because speed and reliability are critical. In essence, our network – on the ground and in the air – is a competitive advantage for customers who choose us as their delivery provider."

"We know that online shopping continues to grow because of the price, range and convenience of products available on domestic and international marketplaces. We've continued to make significant investments in our delivery network because we're committed to helping Australian businesses grow by meeting the changing needs of their customers."

"The main aim for us is to help Australian businesses, including those in rural and regional areas, stay strong in a competitive and global market, and this new plane sets us apart from our competitors.

The B737-400 freighter is capable of carrying 16,500 kilograms of cargo and is part of a dedicated network of six aircraft – all branded in StarTrack livery. The air-freighter's arrival is part of a five-year contract worth more than \$500 million for the transport of Australia Post and StarTrack's range of premium and Express Products and Services until mid-2020. This agreement includes priority access to cargo space in Qantas Group's passenger fleet. Qantas International and Freight CEO Gareth Evans said it was an important milestone for the strategic partnership between Qantas and Australia Post.

"This new fleet is about providing Australia Post with the capability it needs to bring Australians a great delivery service and respond to the big changes we're seeing with the online shopping boom," Mr Evans said.

"We're working closely with Australia Post across the full scale the Qantas Group's international and domestic networks, and it's exciting to be adding to that with the arrival of our largest dedicated freighter."



Source: Australia Post